


*Twentieth  
Annual  
Pittsburgh  
Chemical  
Day*



**Wednesday, April 22, 1987  
Pittsburgh Hilton & Towers  
Pittsburgh, Pennsylvania**

**Registration — Beginning at Noon  
Forum — 1:30 - 4:00 p. m.  
Reception — 5:30 p. m.  
Dinner — 6:30 p. m.**

## PROGRAM

**NATIONAL ANTHEM**  
Entire Group

**INVOCATION**

**DINNER**

**WELCOME**  
Van Smith  
General Chemical  
Corporation

**PROCLAMATION**  
The Honorable  
Richard S. Caliguiri  
Mayor of Pittsburgh

**INTRODUCTION  
of Honored Guests and  
Past General Chairmen**  
Ronald G. Little  
CHEMCENTRAL/  
Pittsburgh

**INTRODUCTION  
of Featured Speaker**  
Van Smith  
General Chemical  
Corporation

**ADDRESS**  
Konrad M. Weis  
President and CEO  
Bayer USA Inc.

**PRESENTATION AND  
ADJOURNMENT**



Konrad M. Weis  
President and CEO  
Bayer USA Inc.

## SPONSORS

### Officers 1986 — 1987

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**President** Judy L. Foster, *PB&S Chemical Co.*  
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*Fisher Scientific Company*

#### Pittsburgh Area Chemical Purchasing Group

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## FORUM

An afternoon Forum, on subjects pertinent to the chemical industry, will kick off Pittsburgh Chemical Day.

The Pittsburgh Hilton & Towers Ballroom  
1:30 - 4:00 p.m.

The speakers will be:

**George C. Pliszka**  
Manager, Solvents Business Center  
Shell Chemical Company

**Robert L. Yohe**  
Chemicals Group President  
Olin Corporation

## COMMITTEES

### GENERAL CHAIRMAN

Van Smith, *General Chemical Corp.*

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**Chairman** Ronald G. Little, *CHEMCENTRAL/Pittsburgh*  
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Lynn Zoellner, *PPG Industries, Inc.*

### PROMOTION & PUBLICITY COMMITTEE

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Richard S. Donati, *Mobay Corporation*  
Cynthia A. Saunier, *Bell Atlanticom Systems, Inc.*  
Frank Schiffman, *PPG Industries, Inc.*  
Joseph L. Walker, *PPG Industries, Inc.*  
Gerald B. Wellner, *Koppers Company, Inc.*  
Harry Varner, *Aristech Chemical Corp.*

### ARRANGEMENTS COMMITTEE

**Chairman** Judy L. Foster, *PB&S Chemical Co.*  
Lauren S. Carroll, *Aristech Chemical Corp.*  
Joseph T. Coleman, *Pennwalt Corporation*  
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Fred Dulin, *Eastman Chemical Products Inc.*  
David Hudac, *FBC Corporation*  
Steven Lydick, *Chemply Inc.*  
Paul G. Rodrigo, Jr., *Textile Chemical Co.*  
Donald W. Sturniolo, *Monsanto Company*  
Patricia Weigel, *Koppers Company, Inc.*

### FINANCE & RESERVATIONS COMMITTEE

**Chairman** Lawrence C. Reardon, *PPG Industries Inc.*  
Bernice Graff, *Aristech Chemical Corp.*  
Kathy Grinter, *Mobay Corporation*  
Toni Hochendoner, *Dow Chemical USA*  
Joseph C. Jordan, *PB&S Chemical Company*  
Carol A. Lawrence, *Dow Chemical USA*  
Evelyn A. Specht, *Neville Chemical Co.*  
Marlene E. Todd, *Reichhold Chemicals Inc.*  
Tom Wood, *PPG Industries, Inc.*

## REGISTRATION

### Twentieth Annual Pittsburgh Chemical Day

Please mail \$75.00 before April 12, 1987

Fee includes: Forum, Reception and Dinner

Forum — 1:30 - 4:00 p.m. Reception — 5:30 p.m. Dinner — 6:30 p.m.

Name

Company Name

Address

City

State

Zip

Your name as desired on badge.

No cancellations or refunds after Noon, April 14, 1987  
Make check payable to: JOINT CHEMICAL GROUP  
Mail to: Joint Chemical Group, P. O. Box 22123, Pittsburgh, PA 15222

For additional information, please phone (412) 642-2992

NOTE: YOU WILL NOT RECEIVE TICKETS OR OTHER CORRESPONDENCE.

if you send registration/check before deadline, you may pick up your entry tag at the Hilton.



April 22, 1987

## 1986 PARTICIPANTS

ABCHEM • ACME HARDESTY • AGRICO • AIR PRODUCTS • AIRCO  
• ALGOA • ALAN C. ZOLLER CO • ALBRIGHT & WILSON • AMOCO  
• ANGUS • AMERICAN CHEMSOL • AMERICAN CYANAMID • ARCO  
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DRUM • CONTAINER PRODUCTS • CONTAINER  
SERVICE/SUPPLIES • CORNING GLASS • CPS CHEMICAL • D. A.  
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• FIRST CHICAGO • FLORIDIN • FMC • FRANKLIN INT'L • GAF  
• GANTRADE • GATX TERMINALS • GENERAL CHEMICAL •  
GENERAL ELECTRIC • GEORGIA GULF • GLIDDEN • GOODING  
RUBBER • GOODYEAR • HAMMERMILL PAPER •  
HARSHAW/FILTROL • HERCULES • HILTON-DAVIS • HOOVER  
GROUP • HVC • ICI AMERICAS • IMC • INDUSTRIAL TERMINAL  
INTERNATIONAL RAW MATERIALS • INTERNATIONAL TECH  
• INTEROX • INTERSTATE CHEMICAL • IT CORP • J C KEANEY &  
SONS • JLM INDUSTRIES • JONES CHEMICALS • JONES-  
HAMILTON • KAISER • KALAMA • KOPPERS • LCI • LCP  
• LEASEWAY TRANS • LORD CORP • LOWE CHEMICAL • LUBRIZOL  
• LUCIDOL DIV • LYONDELL PETROCHEMICAL • MALLINCKRODT  
• MANION STEEL BARREL • MANLEY-REGAN • MAYO  
• McKESSON • MERIDIAN NATIONAL • MITCHELL-BRADFORD  
• MITSUI • MOBAY • MONSANTO • MOONEY • NALCO • NATICO  
• NATIONAL AMMONIA • NATIONAL CHEMICAL • NATIONAL STEEL  
• NEVILLE • NITRON • NL CHEMICALS • NORBEN • NORTH  
COAST CONTAINER • NS MARKETING • OAK-CHEM •  
OCCIDENTAL • OHIO CHEMICAL SERVICES • OLIN • OMY'S  
• ONYX • OZARK-MAHONING • PB&S • PENN CHAMP  
• PENNSYLVANIA GLASS SAND • PENNTECH PAPERS • PENNWALT  
• PENRECO • PETROLITE • PHTHALCHEM • PMC SPECIALTIES  
• POLYSAR LATEX • PPG • PQ • PRIOR • PROBE ECONOMICS  
• PROCESS/KANA • PRODUCT-SOL • PVS • QUAKER CITY  
CHEMICALS • QUALITY CHEMICALS • QUINN INTERNATIONAL  
• REAGENT CHEMICAL/RESEARCH • RECOCHEM • REICHHOLD  
• REP • RHONE-POULENC • RIT-CHEM • ROGUE VALLEY  
POLYMERS • RONALD G. HARPER & ASSOC • ROWELL  
• RUETGERS-NEASE • SAL CHEMICAL • SAUERREISEN CEMENTS  
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WATERS & ROGERS • VELSICOL • VIRGINIA CHEMICAL • VULCAN  
• W. R. GRACE • WELLAND • WESTINGHOUSE • WHEELING  
PITTSBURGH STEEL • WILLIAMS TREBILCOCK WHITEHEAD •  
WITCO • WOLF CONTAINER • YOUNG CHEMICAL • ZEP

## KONRAD M. WEIS

**K**onrad M. Weis is President and Chief Executive Officer of the Pittsburgh-based management holding company Bayer USA Inc.

A naturalized U. S. citizen, Dr. Weis was born in Leipzig, Germany, in 1928. He studied at the University of Bonn and received his Ph.D. in Organic Chemistry in 1955. That same year he began his professional career at Bayer AG of West Germany. Until he came to the United States in 1971, he held various research, production and staff positions at Bayer AG. Dr. Weis was elected President and Chief Executive Officer of Mobay Corporation in 1974. He held that position until July 1, 1986, when he began devoting full time to his new responsibilities at Bayer USA Inc.

Dr. Weis is a Director of Cyclops Corporation, Dravo Corporation, Compugraphic Corporation, PNC Financial Corp., and Pittsburgh National Bank.

In addition, he is also a Director and member of the Finance Committee of the Chemical Manufacturers Association, a member of the Policy Committee of the Pennsylvania Business Roundtable, a Vice President of the Allegheny Conference on Community Development in Pittsburgh, and a Trustee of Penn's Southwest Association.

He is also a member of the Board of Trustees of Carnegie-Mellon University and the Carnegie Institute in Pittsburgh, which is comprised of the Museum of Art and the Carnegie Museum of Natural History. In addition, he is a member of the Board of the World Affairs Council of Pittsburgh.

## PITTSBURGH CHEMICAL DAY

**P**ittsburgh Chemical Day was established in 1968 to draw attention to the city of Pittsburgh as one of the nation's leading centers of chemical industry commerce. The attendance is comprised of various levels of chemical management in marketing, sales and purchasing. Every major U. S. chemical company plus many smaller ones are represented as well as several foreign producers.

Pittsburgh Chemical Day features an afternoon panel discussion and an evening reception and banquet, highlighted by an address from a major chemical industry executive. Today, Pittsburgh Chemical Day is recognized not only as a leading annual event within the chemical industry, but as one of the top such meetings for any industry group.

### Featured Speakers

- 1987** Konrad M. Weis  
President and CEO, Bayer USA Inc.
- 1986** Vincent A. Sarni  
Chairman of the Board & CEO, PPG Industries
- 1985** Ray R. Irani  
President, Occidental Petroleum Corp.
- 1984** Alexander F. Giacco  
Chairman of the Board & CEO, Hercules Inc.  
Edward L. Hennessy, Jr.  
Chairman of the Board & CEO, Allied Corp.
- 1982** Richard E. Heckert • Vice Chairman & CEO, DuPont
- 1981** J. Peter Grace • President & CEO, W. R. Grace & Co.
- 1980** Richard J. Mahoney • President, Monsanto Co.
- 1979** Paul F. Orefice • President & CEO, Dow Chemical
- 1978** Gerhard Dittmar • Director, Bayer AG
- 1977** David M. Roderick • President, U. S. Steel Corp.
- 1976** Werner C. Brown • President & CEO, Hercules, Inc.
- 1975** J. P. St. Clair  
President & Exec. V. P., Shell Chemical Co., Shell Oil Co.  
Z. D. Bonner  
President & CEO & Exec. V. P., Gulf Oil Co., Gulf Oil Corp.
- 1973** Charles H. Simpson • President, Airco Indust. Gases
- 1972** Fletcher L. Byrom  
Chairman of the Board & CEO, Koppers Co.
- 1971** Robinson F. Barker  
Chairman of the Board & CEO, PPG Industries
- 1970** Carl A. Gerstacker  
Chairman of the Board & CEO, Dow Chemical
- 1969** James G. Baldwin  
Executive V. P., Hooker Chemical Co.
- 1968** John L. Gillis • Vice President, Monsanto