



LOG ONTO



Pittsburgh Chemical Day
33rd Annual Meeting

**Survival in the
E-Commerce Age**

Tuesday, May 2, 2000

The Pittsburgh Hilton
& Towers
Pittsburgh, Pa.

www.pittchemday.com

Registration
8:30 a.m. — 6:30 p.m.

Continental Breakfast:
8:30 a.m. — 9:00 a.m.

Morning Workshop:
Surveying the E-Business Landscape
9 a.m. — 11 a.m.

Afternoon Forum:
Blending E-Business with Chemicals
2 p.m. — 4 p.m.

Reception:
5 p.m.

Banquet:
6:30 p.m.

BANQUET PROGRAM

Welcome

Connie A. Conboy
Vice President - Corporate Quality
Bayer Corporation

Dinner

Introduction of Honored Guests

Introduction of Featured Speaker

Helge H. Wehmeier
President & CEO
Bayer Corporation

Keynote Address



William S. Stavropoulos
President and CEO
The Dow Chemical Company

WILLIAM S. STAVROPOULOS

William S. Stavropoulos is president and chief executive officer of The Dow Chemical Company and Chairman of the Executive Committee and the Corporate Leadership Team. Stavropoulos has been a member of the Board of Directors of Dow since July 1990. He serves on the Finance and Environment, Health, Safety and Public Policy Committees and the Committee on Directors.

His career with Dow began in Indianapolis in 1967 when he joined as a research chemist in Pharmaceutical Research. He moved to Diagnostics Product Research in 1970, and was named research manager in 1973. He was appointed Diagnostics Products business manager in 1976 and business manager of Polyolefins in Midland, Mich., in 1977.

Stavropoulos became director of Marketing for the Dow U.S.A. Plastics Department in 1979, and was named commercial vice president for Dow Latin America in 1980. He then became president of Dow Latin America in 1984, and was named commercial vice president for Dow USA Basics and Hydrocarbons in 1985. He became group vice president for Dow USA Plastics and Hydrocarbons in 1987.

In 1990, Stavropoulos was named president of Dow USA and was elected a vice president of The Dow Chemical Company. He was then elected a senior vice president of Dow in May 1991.

He was named to the Board of Directors of Dow Corning Corporation in March 1991.

Stavropoulos became president and chief operating officer in April 1993, and assumed his current position Nov. 1, 1995.

He is a member of the American Chemical Society; The Business Council, acting as Vice Chairman and serving on Executive and Membership Committees; the Business Roundtable, serving on the Policy Committee; and Society of Chemical Industry, where he serves on the Executive Committee. He also serves on the Joint Automotive Suppliers Governmental Action Council and the University of Notre Dame Advisory Council for the College of Science.

He is a board member of the American Plastics Council; BellSouth Corporation, serving on Audit, Pension, and Compensation Committees; Chemical Bank; Chemical Manufacturers Association, where he serves on the Nominating Committee, Responsible Care Committee and Executive Committee; NCR, serving on the Executive Committee, and as chair for the Audit and Finance Committee; University of Washington Foundation Board; and is a member of the board of trustees of the American Enterprise Institute for Public Policy Research; Midland Community Center; and the U.S. Council for International Business, serving on the Executive Committee.

Stavropoulos holds a bachelor's degree in pharmaceutical chemistry from Fordham University and a doctorate in medicinal chemistry from the University of Washington.

Stavropoulos and his wife, Linda, have two children, William and Angela.

MORNING WORKSHOPS

Continental Breakfast
8:30 a.m. — 9 a.m.

Surveying the E-Business Landscape
9 a.m. — 11 a.m.

An overview of the E-Business landscape.

Featured Speakers:



Jeanne Beliveau-Dunn
Senior Director
Internet Business Solutions Group (IBSG)

Dr. Martin Hofmann
Director, Digital Supply Chain Practice
EDS

Ian Miller
President, Energy Industries Group
EDS

AFTERNOON FORUM

Blending E-Business with Chemicals
2 p.m. — 4 p.m.

A panel discussion about current and future implementation of e-commerce in the chemical industry. Featuring experts who are setting the standard for cyberspace chemical sales. For more information on the speakers, visit www.pittchemday.com, select Events, then Afternoon Forum.

Panelists:



David H. Armstrong
Vice President, Planning & Development
Distribution and Specialty Chemical Group
Ashland Inc.



Mike E. Efting
President
e-Chemicals Inc.

Aiman Ezzat
Vice President, Chemicals Practice
Cap Gemini Consulting



Richard Payne
E-Commerce Director
The Dow Chemical Company

John C. Rodney
Partner
Kirkpatrick & Lockhart, LLC

EVENING BANQUET

Keynote Speaker:
6:30 p.m.



William S. Stavropoulos
President and CEO
The Dow Chemical Company

COMMITTEES

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Bayer Corporation

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Joseph J. Ladik, Jr.
(Retired)
Aristech Chemical
Corporation

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John Gillen
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Guest Committee**

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The Dow Chemical
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Three Rivers
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Diane Kristobak
Chemcentral

Barbara Sheffield
Van Waters &
Rogers, Inc.

Linda Lee Wolf
Wolf Container
& Chemical

Patty Wolf
Wolf Container
& Chemical

**Workshop
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Todd Miller &
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Karen Pyszka
Vice-Chairperson
Bayer Corporation

Jim Baehr
Bayer Corporation

Al Beranek
LabChem

Mike Junko
Casey Chem

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A. C. Zoller Company
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 AK Steel
 ARC Resins
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 All-Pak
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 Allied-Hunter
 Allied Signal
 Ameribrom
 American Borate
 American Cancer Society
 Americhem Sales
 Apco Industries
 Aqua Clear Industries
 Aristech Chemical
 Armand Products
 Ashland Chemical
 Atotech
 Aztec Peroxides
 BASF
 BF Goodrich
 Boc Gases
 BP Chemicals
 BP Oil
 BT Office Products
 Baker Petrolite
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 Benjamin Moore
 Berenfield Containers
 Berkebile Oil
 Boise Cascade
 Borden & Remington
 Brennan Associates
 Browning Chemical
 Bulkmatic Transport
 Bulldog Speciality Packaging
 C&E News
 CNJ Chemical
 CP/Phibrochem
 CPP
 CPS Chemical
 CSX Transportation
 Cabot
 Calgon Carbon
 Calichem

Callery Chemical
 Calvary Industries
 Canada Colors
 Capabl Resin
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 Cerdec
 Chemcentral
 Chemical Associates
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 Core Chemical
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 DSI Transports
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 Elf Atochem
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 Encotech
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 Equistar Chemicals
 Expo Chemical
 FBC Chemical
 FMC
 Farley Co.
 First Chemical
 Fisher Scientific
 Flexsys America
 Focus Chemical
 Freeport Terminals

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 G.S. Robins
 GATX Terminals
 Gemini Consulting
 General Alum & Chemical
 General Chemical
 Georgia Gulf
 Giles Chemical
 Great Lakes
 Chemical
 Great Lakes Terminal
 H&M Resources
 HCl
 HCl East Falls
 HCl Stanchem
 HVC
 Hall Chemical
 Hampshire Chemical
 Harcros
 Harriman Chemsult
 Harwick Std. Distribution
 Hay Management Consulting
 Henkel Corporation
 Hercules
 Hilton Davis
 Holtrachem
 Hoover Container Sales
 Hoover Materials
 Handling
 Houghton Chemical
 Hubbard-Hall
 Huntsman
 Hydrite Chemical
 ICI Americas
 ICIS-LOR
 Indspec Chemical
 ITS/Caleb Brett
 International Matex
 Tank Terminals
 International Metals & Chemicals
 International Raw Materials
 Interchem Americas
 Intercontinental Terminals
 Interstate Chemical
 Ivanhoe Industries
 J.C. Williams
 JLM Marketing
 John R. Hess & Company
 Johns Manville
 Jones Chemicals
 Jones-Hamilton
 Jungbunzlauer
 KIC Chemicals
 KQV Radio

Kessler Chemical
 Kline & Company
 Kop-Coat
 Koppers Industries
 Kramer Chemical
 LCI Ltd.
 Laroche Industries
 LabChem
 Lindsey Motor
 Express
 Lintott Resource
 Lord Corporation
 Lowe Chemical
 Lubrizol
 M.F. Cachat
 MG Industries
 Madison Chemical
 Mamaco
 International
 Manley Regan
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 Marathon Ashland
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PCL Group
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 PVC Chemicals
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 Radchem Products
 Ranbar Electrical
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 Reagen Chemical
 Recycle Inc.
 Reichhold
 Reilly Industries
 Rhodia
 Rierden Chemical
 Ronald G. Harper & Associates
 Rowell Chemical
 Royale Pigments & Chemicals
 W.K. Merriman
 Ruetgers-Nease
 Russell Stanley
 Sagar
 Sal Chemical
 Samiryan Chemicals
 Sartomer
 Schenectady
 International
 Schibley Chemical
 Schutz Container
 Sea Forth Mineral & Ore
 Seegott
 Select Special Sales
 Shamrock Chicago

Shell Chemicals
 SmithKline Beecham
 Soap Plant
 Soco Chemical
 Sofecia
 Solutia
 Solvay Interox
 Solvay Minerals
 Sony Chemicals
 Southside Service
 Specialty Chemical
 Startech Polycom
 Stepan
 Stetson Chemical
 Storchem
 Sun Chemical
 Sun Company
 Sun Petrochemicals
 Tab Chemical
 Tag Chemicals
 Tamaya Chemical
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 TG Soda Ash
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 Todd Miller & Associates
 Transchemical
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 US Tungsten
 US Vanadium
 UDS
 USX
 Union Camp
 Union Carbide
 Uniroyal Chemical
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 Pittsburgh
 Valspar
 Van Waters & Rogers
 Vandemark Chemical
 Vitusa Products
 Vulcan Chemicals
 W.K. Merriman
 W.M. Barr
 W.T. Golding
 Wacker Silicones
 Watson Standard
 Webb Chemical
 Welland Chemical
 Western States
 Chemical
 Westlake CA&O
 William M. Mercer
 Wilsonart
 Witco
 Wolf Container & Chemical
 Worth Chemical
 Young Chemical

PITTSBURGH CHEMICAL DAY

Established in 1968, Pittsburgh Chemical Day was created to provide a platform for the U.S. Chemical Industry to discuss current trends and issues affecting the industry. Simultaneously, the event recognizes the City of Pittsburgh as a leader in the nation's chemical industry commerce.

Perceived as one of the industry's most informative and influential events of the year, Pittsburgh Chemical Day annually attracts representatives from virtually every major chemical company and industry publication.

Pittsburgh Chemical Day features a morning workshop and an afternoon panel discussion. Following an evening reception and dinner banquet, the keynote address is delivered by a prominent industry executive. Pittsburgh Chemical Day concludes with various attendee-sponsored hospitality suites.

Featured Speakers

2000	William S. Stavropoulos President & CEO The Dow Chemical Company	1983	Edward L. Hennessy Chairman of the Board & CEO Allied Corporation
1999	Harold A. "Hap" Wagner President & CEO Air Products and Chemicals	1982	Richard E. Heckert Vice Chairman & CEO DuPont
1998	J. Roger Hirl President & CEO Occidental Chemical Corporation	1981	J. Peter Grace President & CEO W. R. Grace & Co.
1997	John A. Krol President & CEO DuPont	1980	Richard J. Mahoney President Monsanto Company
1996	G. Richard Wagoner, Jr. President, General Motors North American Operation	1979	Paul F. Orefice President & CEO Dow Chemical Corporation
1995	Jon M. Huntsman Chairman of the Board & CEO Huntsman Group	1978	Gerhard Dittmar Director Bayer AG
1994	Thomas L. Gossage President & CEO Hercules Inc.	1977	David M. Roderick President U. S. Steel Corporation
1993	Earnest W. Deavenport, Jr. President Eastman Chemical Company	1976	Werner C. Brown President & CEO Hercules Inc.
1992	Helge H. Wehmeier President & CEO Miles, Inc.	1975	J. P. St. Clair President & Executive VP Shell Chemical Co., Shell Oil Co.
1991	James W. Kinnear President & CEO Texaco, Inc.	1974	Z. D. Bonner President & CEO & Executive VP Gulf Oil Company
1990	The Honorable Peter K. Nunez Assistant Secretary (Enforcement) Department of Treasury United States of America	1973	Charles H. Simpson President Airco Industrial Gases
1989	H. Eugene McBrayer President Exxon Chemical Company	1972	Fletcher L. Byrom Chairman of the Board & CEO Koppers Company
1988	Robert D. Kennedy Chairman of the Board & CEO Union Carbide Corporation	1971	Robinson F. Barker Chairman of the Board & CEO PPG Industries, Inc.
1987	Dr. Konrad Weis President & CEO Bayer USA, Inc.	1970	Carl A. Gerstaecker Chairman of the Board & CEO Dow Chemical Corporation
1986	Vincent A. Sarni Chairman of the Board & CEO PPG Industries, Inc.	1969	James G. Baldwin Executive Vice President Hooker Chemical Company
1985	Ray R. Irani President Occidental Petroleum Corporation	1968	John L. Gillis Vice President Monsanto
1984	Alexander F. Giacco Chairman of the Board & CEO Hercules Corporation		

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