



WELCOME AND GOOD AFTERNOON





Who is Neal Rothchild?

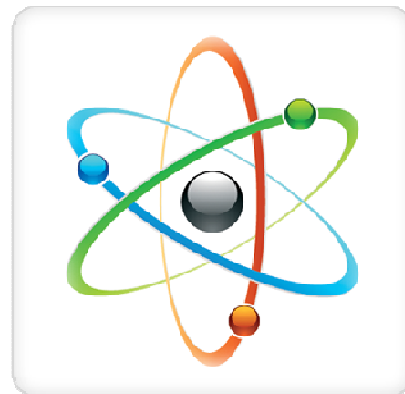


International Sales Manager at CLX Logistics
+25 years logistics experience. Trucking, Air Freight, International
CSCMP, APICS, ISM, EACC,
Passionate about International Trade

Neal Rothchild



Reside in Cincinnati Ohio
Married, Two Children. Interest in 13U Baseball, Marching bands and Astronomy
Graduate, University of Cincinnati
Studied Communications, Physics, and Accounting



Product (Mass) is always in Motion. Motion is communicated. Motion is accounted for.



CLX LOGISTICS

INNOVATION THROUGH PEOPLE, PROCESS AND TECHNOLOGY

Lead Logistics Service Provider

- Established 1997,
- Private, 120 employees
- Technology, Managed Services, Market Intelligence & Transportation –IM/INT
- **Chemical Logistics**



Quick International Facts – What's going on with trade?



*US Exports/Imports (Jan thru July)

	<u>Exports</u>	<u>Imports</u>
2018	\$981	\$1478
2017	\$892	\$1355
2016	\$836	\$1271
2018 TTL Chemical Exports YTD(Non Petrol)		\$113 (11.5%)

2016- ACC reports, US \$174 exports, 14% of US Exports

2016- ACC 23% of chemical shipments exported

2016- ACC- Largest Chemical Export markets: Mexico, Canada, China

2016- ACC Projected 6% YoY growth through 2022

- *US. Census.gov/Foreign-trade/Statistics, reported in billions, BOP cash basis, **goods only**.*

US Trade Stats thru 2010

Year	Exports	Imports	Balance
2018	??????	??????	?????
2017	1550	2361	-811
2016	1455	2208	-752
2015	1510	2272	-761
2014	1633	2385	-751
2013	1592	2294	-702
2012	1562	2303	-741
2011	1499	2239	-740
2010	1290	1938	-658

- *US. Census.gov/Foreign-trade/Statistics, reported in billions, BOP cash basis, **Goods only**.*

What's Next....



- What can the Logistics industry do better for you?
- Where do you see the greatest challenges?

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